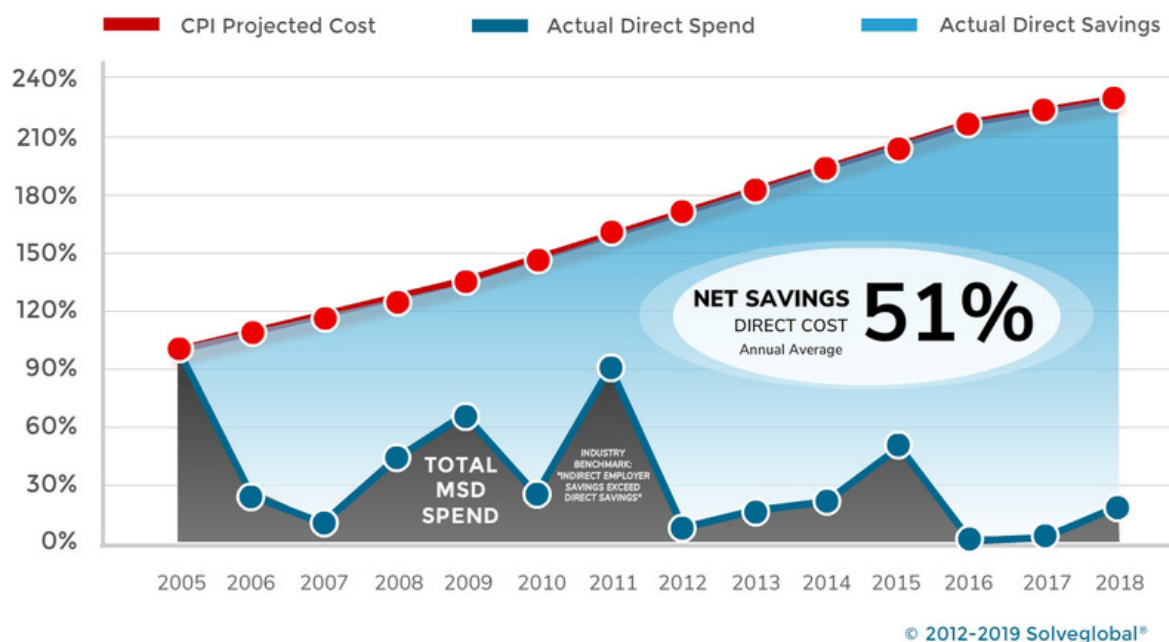


# Cardinal Glass Case Study



Pat Watson is the president of the Float Glass Company (FG), a division of Cardinal Glass Industries. Pat oversees 5 FG plants and 2 tempering plants. As the company evolves, Pat works to find ways to improve processes affecting his employees' wellness as well as manage costs to the company.

Pat noticed that medical costs kept going up and he needed to identify where the risks of injury were in the company. After investigating, he discovered that soft tissue injuries were on the rise and costing the company more for workers comp and medical care claims. Pat needed the data to show where the risks were at so he could be proactive in addressing and preventing injuries.

After bringing in Solveglobal Pat saw a significant decline in costs for workers comp claims and healthcare, a key performance indicator. As injuries went down, costs went down which benefited the bottom line. At one point, Pat saw a 70%-75% improvement.

Employees feel more confident knowing that the company has a plan in place to help keep them healthier and safer. Employees are happier and have seen the company's commitment to helping them work through the program.

Pat explains, "Do you want happier employees? Do you want healthier employees? Do you want to improve your bottom line by controlling your costs? Honestly, you don't have to be a rocket scientist, everyone should want to do those things."

"By bringing in Solveglobal, we saw a significant decline in our costs for workman's compensation claims and healthcare. That's a key performance indicator for us! The employees now know that we have a plan in place to help keep them healthier and safer."

- Pat Watson, President of FG Company