# THE CARDINAL GLASS STORY



## solveglobal®

Solveglobal is a tech-enabled human maintenance organization that specializes in proactive identification of the risk in your employee population. We detect musculoskeletal risk and implement rebalancing strategies to reduce musculoskeletal issues. The Solveglobal solution is proven to reduce medical spend by an average of 35%, reduce work-comp claims, improve employee retention, and keep employees moving and feeling their best at home, at work and while doing the things they enjoy most.

## **BACKGROUND**

Pat Watson is the president of the Float Glass Company (FG), a division of Cardinal Glass Industries. Pat oversees 5 FG plants and 2 tempering plants. As the company evolves, Pat works to find ways to improve processes affecting his employees' wellness as well as manage costs to the company.

Pat noticed that medical costs kept going up and he needed to identify where the risks of injury were in the company. After investigating, he discovered that soft tissue injuries were on the rise and costing the comp anymore for workers comp and medical care claims. Pat needed the data to show where the risks were at so he could be proactive in addressing and preventing injuries.

#### Challenges

- Rising worker's compensation claims and costs
- Increasing healthcare spending
- · High employee turnover

#### Problem

- Employee performance was at an all-time low and production was negatively impacted by:
  - Soft tissue injuries
  - Movement related pain
  - Repetitive motion injuries

#### Solution

- Assess risk of employee's developing MSK's
- Identify most at-risk employees with predictive analytics
- Proactively provide the proper interventions to at-risk employees
- Rebalance employees for the tasks they need to accomplish in their work environment

#### Goals

- Reduce worker's compensation claims and costs
- Improve profitability and provide a high ROI
- · Increase employee retention rate
- Improve employee performance

#### Results

- Worker's Comp insurance premium decreases in 7 of 8 years
- 7 figure savings year over year on the bottom line
- Significant decrease in employee turnover rate
- Productivity and performance improvements across the board

## THE CARDINAL GLASS STORY



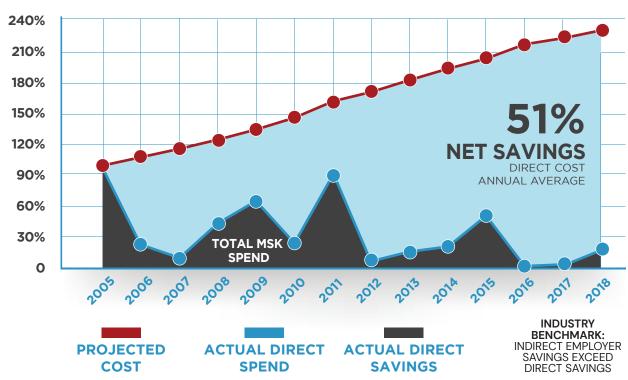
### **OVERVIEW**

After bringing in Solveglobal Pat saw a significant decline in costs for workers comp claims and healthcare, key performance indicator. As injuries went down, costs went down which benefited the bottom line. At one point, Pat saw a 70%-75% improvement.

Employees feel more confident knowing that the company has a plan in place to help keep them healthier and safer. Employees are happier and have seen the company's commitment to helping them work through the program.

Annual savings progressed from six to seven figures.

### CARDINAL GLASS FG MSK RELATED NET DIRECT SAVINGS





"By bringing in Solveglobal, we saw a significant decline in our costs for workman's compensation claims and healthcare.

That's a key performance indicator for us! The employees now know that we have a plan in place to help keep them healthier and safer."

Pat Watson, President of FG Company Cardinal Glass